Reference Type: Book
Author: Avrich, Kevin; Black, Peter W.; Scimeca, Joseph A.
Year: 1991
Title: Conflict Resolution, Cross-Cultural Perspectives
Publisher: Greenwood Press
City: Westport, Connecticut/London

Reference Type: Journal Article
Author: Avrich, Kevin; Black, Peter W.
Year: 1991
Title: The Culture Question and Conflict Resolution.
Journal: Peace and Change
Volume: 16
Issue: 3
Pages: 22-45

Reference Type: Journal Article
Author: Barnes, B.
Year: 1994
Title: Conflict resolution across cultures: a Hawaii perspective and a Pacific mediation model
Journal: Mediation Quarterly
Volume: 12
Issue: 2
Pages: 117-133
Keywords: theory case study

Reference Type: Book
Author: Black, Ulrich
Year: 1997
Title: The Reinvention of Politics. Rethinking Modernity in the Global Social Order.
Publisher: Polity Press & Blackwell
City: Cambridge/Oxford
Edition: 1993 Dritter Band
Number of Pages: 356

Reference Type: Book
Author: Bendahma, D.; McDonald, J.
Year: 1986
Title: Perspectives on negotiation: four case studies and interpretations: the Panama Canal treaties, the
Reference Type: Book
Author: Brady, L.
Year: 1991
Title: The politics of negotiation: America's dealings with allies, adversaries, and friends
City: Chapel Hill
Keywords: memoir case studies

Reference Type: Book
Author: Buzan, M.
Year: 1994
Title: Arms and warfare: escalation, de-escalation, and negotiation
Publisher: University of South Carolina Press
City: Columbia, S.C.
Keywords: theory war crises

Reference Type: Book
Author: Caplan, (ed.) Pat
Year: 1993
Title: Understanding disputes: The Politics of Argumentation
Publisher: Berg
City: Oxford/Providence
Number of Pages: 248

Reference Type: Book
Author: Cass, P.
Year: 1983
Title: Managing intercultural negotiations: guidelines for trainers and negotiators
Publisher: Setar International
City: Washington, D.C.
Keywords: Skills training

Reference Type: Book
Author: Cohen, R.
Year: 1991
Title: Negotiating across cultures: communication obstacles in international diplomacy
Publisher: United States Institute of Peace
City: Washington, D.C.
Keywords: Skills training communication

Reference Type: Book
Author: Cunningham, R.B.; Sycyrb, Y.K.
Year: 1993
Title: The Hidden Force in Middle Eastern Society
Publisher: Praeger
City: Westport
Number of Pages: 7-23
45-60

Reference Type: Conference Proceedings
Author: Doon, Ruddy; Toshakker, Paul; Mahe, Dirk Van
Year: 1994
Title: Early Warning preventi of terrorism
Publisher: Rijksuniversiteit Gent, Vlaamse Dienst Wereld
Conference Location: Gent

Reference Type: Book
Author: Doon, Ruddy; Vlaeminck, Koene
Year: 1993
Title: Early warning and conflict prevention, Minerva's Wisdom?
Publisher: Algemeen Bestuur voor ontwikkelingsaanwending
City: Brussel

Reference Type: Journal Article
Author: Druckman, D.; Mitchell, C.
Year: 1995
Title: Flexibility in international negotiation and mediation
Journal: Annals of the American Academy of Political and Social Science
Volume: 542
Keywords: theory general

Reference Type: Book Section
Author: Faure, G.O.
Year: 1995
Title: Conflict formulation: going beyond culture-bound views of conflict
Book Title: Conflict, cooperation, and justice: essays inspired by the work of Morton Deutsch
Editor: Bunker, B.; Rubin, J.
Publisher: Jossey-Bass Publishers
City: San Francisco
Keywords: theory general

Reference Type: Book
Author: Fisher, G.
Year: 1990
Title: International negotiation: a cross-cultural perspective
Publisher: Intercultural Press
City: Chicago
Keywords: Theory general

Reference Type: Book
Author: Fisher, Roger; Ury, William; Patton, Bruce
Year: 1991
Title: Getting to YES: Negotiating Agreement Without Giving In
Publisher: Penguin Books
City: New York/London
Edition: 2nd (1981)

Reference Type: Book
Author: Fisher, Ronald J.
However, the existing literature on cross-cultural research in conflict resolution has yet to provide a better understanding of what factors affect conflict resolution styles across cultures. This study examines selected cultural and personality factors and then explores their impacts on conflict resolution styles using the data from three different cultural contexts - China mainland, Taiwan, and Canada. This paper proposes a broad perspective for studying the influence of culture on the process of conflict management. Three models of conflict management are described, based on the culture framework of Glen (1981). Conflict Resolution Cross-Cultural Perspectives - Download as PDF File (.pdf), Text File (.txt) or read online. Publication Information: Book Title: Conflict Resolution: Cross-Cultural Perspectives. Contributors: Kevin Avruch - editor, Peter W. Black - editor, Joseph A. Scimecca - editor. Publisher: Praeger. Place of Publication: Westport, CT. Publication Year: 1991. Page Number: 85. encouraging private firms to open up to new technologies or markets.